



Learn a musical instrument and play in the school band.

Your child now has the opportunity to learn a musical instrument at school, and play in the school band.

There are many benefits achieved through studying music.

Life Skills: Teamwork, Social Interaction, Coordination and Increased Confidence.

Learning Skills: Independent learning, responsibility for own progress, improved maths understanding and reading skills, self evaluation and goal setting, physical (kinaesthetic) learning process

Learning to play an instrument *directly* contributes to skills in other academic areas.

Lessons and Band

Group lessons are given for half an hour during school time.

Instruments available :

Flute, Clarinet, Saxophone, Trumpet, Cornet, Trombone and Percussion (Snare drum and Glockenspiel)

Costs: Tuition: \$115 per term. Registration Fee: \$17.50
Tutor book \$22.50 (\$32.00 for percussion).
Private lessons \$240 per term Limited availability

The book includes a CD and instruction DVD. Students receive a written report twice a year and a practice diary to make practice more effective.

Band. The school band is formed in the first term of lessons. Participation in band teaches listening, cooperation, following direction and team work. Weekly rehearsals and regular performances follow. Early performances are essential to motivate students.

Instruments: You may rent an instrument from KBB Music, or acquire your own. We recommend having older instruments checked by our team of instrument technicians.

Clarinet and sax students should have spare reeds on hand as they wear out and break easily. Order these on enrolment.

No previous experience is required, but can be catered for.

Saxophone and trombone are only available to year 5 and over.

Band members get better grades in other subjects.

The average scores achieved by music students on the 1999 SAT, increased for every year of musical study.

Reference: Steven M. Demorest and Steven J. Morrison in "Does Music Make You Smarter?" Music Educators Journal, September. 2000.

Music lessons help students more than computer training.

Research shows music students are better equipped to comprehend mathematical and scientific concepts.

Reference: Neurological Research February 28, 1997.

Musicians succeed in other professions.

The very best engineers and technical designers in the Silicon Valley industry are, nearly without exception, practicing musicians.

Reference: Grant Venerable, The Centre for the Arts in the Basic Curriculum, New York, 1989.

Music helps the brain develop

The part of the brain responsible for planning, foresight, and coordination is substantially larger for instrumental musicians than for the general public.

Reference: Music On the Mind, Newsweek, July 24, 2000.

enrolment checklist



- Choose the instrument that's right for your child.**
 - Appeal of the instrument
 - The sound they like
 - Family history and interest
- Make sure your child is big enough to hold the instrument**
- Complete a Pupil Registration form for lessons**
- Complete a Rental Application if you would like to rent an instrument.**
- Complete forms in full:**
 - **Payment Details: Credit Card or Bank Direct Debit Form only.**
 - **Cardholder Name & Expiry Date**
 - **Next of Kin or Second Contact Person at a Different Address**
 - **Home Address**
 - **Email Address: Essential, Privacy is assured.**
 - **Insurance? No excess with KBB insurance. Covered anywhere in NZ.**
If using your home and contents policy, check your insurer covers:
rented items, instruments outside the home, accidental damage and the excess value.
- Accessories**
 - **A box of reeds is essential for clarinet and saxophone.**
- If you are not paying by credit card, you must complete a Bank Direct Debit form for subsequent lesson payments**
An automated payment method must be authorised for further tuition and rental payments. We do not accept direct credit, cheques or cash.
- Return forms to your school office within 1 week, or directly to KBB Music.**
- We will contact you by email with commencement details.**
- Call us on 0800 775 226 if you have any questions.**



Play with the best

157 MANUKAU ROAD
PO BOX 9788
NEWMARKET
AUCKLAND
NEW ZEALAND

Freephone
Phone
Fax
Email
Website

0800 775 226
09 623 8028
09 623 8033
education@kbbmusic.co.nz
www.kbbmusic.co.nz

KBB Music Education
Pupil Registration Form

Parent Name: _____

Address: _____

_____ PCode _____

Telephone _____ Mobile: _____

Email Address: _____

Pupil Name: _____

School: _____

School Year: _____ Room Number: _____

Instrument: tick 1

- Flute, Curved Head Flute, Clarinet, Trumpet, Cornet, Percussion, Saxophone, snare drum & xylophone, Trb & Sax: are for students in Year 5 and up only

Previous Experience Instrument? _____ How long? _____

Special Learning Needs? Details: _____

Payment: please select 1 option.

- I will pay for lessons, book and registration by credit card, with further payments by credit card
Card Type MasterCard Visa Amex

Card Number _____ Exp Date _____

Name on Card _____

Signature _____ Date _____

- I will pay for lessons, book and registration by cheque, with further payments by direct debit.
Attach cheque made out to "KBB Music" (see over for prices) & attach a Direct Debit Form.

We will notify you by email when your child's lessons commence and the timetable for lessons.

Please return this form to your school office within 1 week.
Or after this, return direct to KBB Music at the address above



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157 MANUKAU ROAD
PO BOX 9788
NEWMARKET
AUCKLAND
NEW ZEALAND

Freephone 0800 775 226
Phone 09 623 8028
Fax 09 623 8033
Email education@kbbmusic.co.nz
Website www.kbbmusic.co.nz

Terms and conditions: you agree

1. Payment Registration: Lessons: To pay the terms lessons cost in advance. Payment is on a per term basis
Tutor Books: That the first tuition book will be paid with the first terms lesson fee, all subsequent tuition books to
be purchased by the parent/guardian. . Note: Tuition and Registration costs are reviewed annually and if
amended, take effect at the start of the school year. Late payment: I consent to the use of my Credit Card or
Direct Debit deduction for subsequent term tuition costs. Late payment constitutes default under this agreement.

2. Refund. No refund will be given where a lesson is missed or for early withdrawal from the programme during
the term. If a student does not have their instrument at school they are expected to attend lessons. Lessons
run for a minimum of 8 lessons per term. 9 lessons are given where ever possible. This is dependant on School
Term Dates, public holidays, school camps, trips, sport days & other school activities.

* If less than 8 lessons are delivered in the term, due to the unavailability of KBB's Music Teacher, a credit to-
wards the next term will be given. This does not apply in cases where classes are missed due to illness, school
absence, school activities, excursions or public holidays.

3. Replacement / make up lessons will only be offered at the sole discretion of the teacher, for severe illness or
exceptional circumstances. You must make a written request of the teacher.

4. Withdrawal from lessons. Enrolment is for a minimum of 1 Term, and on a term by term basis. The child is
automatically re-enrolled each term and your credit .

Written notice of withdrawal must be given to the KBB Music Education Co-Coordinator, (not the teacher or
school) a minimum of four weeks before the end of term. If written notice is not received, the next terms lesson
fees will be charged.

5. Private lessons. That permission will be obtained from the Education Co-ordinator before taking private les-
sons with music teachers under the KBB Music Education Ltd. School Band Programme. A participation fee is
payable for continued participation in the school band if the child is withdrawn from lessons with our tutor.

6. Indemnity. I agree to indemnify KBB Music Education Ltd. against all costs, whether commissions, legal fees
or otherwise, incurred by KBB Music Education Ltd. or their duly Authorised agents relating to the recovery of any
monies, goods or services that may be outstanding from time to time pursuant to the terms of this agreement.

7. Advertising. KBB Music will occasionally video / photograph classes and may use video footage or pictures for
promotional or training purposes. You agree to your child's image(s) being used, unless written notification to the
contrary is provided at enrolment.

8. Privacy Act. We authorise any person or company to provide KBB Music Education Ltd. with such information
as may be required in response to credit enquiries, and to authorise KBB Music Education Ltd. to furnish any third
party details of this application any subsequent dealing that the hirer may have as a result of this application being
actioned by KBB Music Education Ltd.

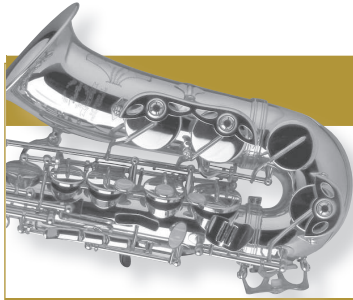
9 PAYMENT:

Table with 4 columns: Item, Price, Unit, and Notes. Rows include TUITION (\$115 per term), ADMIN (\$17.50 Annual), TUTOR BOOK (\$22.50), and TOTAL (\$155/\$164.50 for percussion).

Plus instrument rental if required
Pro pro-rata starting late in the term.

2009 RENTAL INSTRUMENT PLANS

KBB rental prices include servicing and maintenance if required. All plans come with an option to purchase.
If you wish to purchase your brass, woodwind or stringed instrument we will apply up to 24 months rental against the purchase price.
Refer the rental plan table below for rental rebates on other instrument categories.
Conditions apply.



BRASS & WOODWIND RENTAL

OPTIONAL INSURANCE
SHOWN IN BRACKETS

MONTHLY PLAN:

Pay by the month
3 month minimum period
includes GST, servicing & maintenance
if required during the rental!

HALF SCHOOL YEAR PLAN:

Expires June 30th or
Dec 15th
includes GST, servicing & maintenance
if required during the rental!

SCHOOL YEAR PLAN:

Low rates for the whole
school year: Expires Dec 15
includes GST, servicing & maintenance
if required during the rental!

- FLUTES, CLARINETS,
TRUMPETS, CORNETS,
TROMBONES
- CURVED HEAD FLUTES
- SAXOPHONES - Alto, Tenor
or Soprano

\$30 month (+\$5.50 Ins)

\$135 half school year (+\$23.70 Ins)

\$215 school year (+\$34.40 Ins)

\$30 month (+\$5.50 Ins)

\$135 half school year (+\$23.70 Ins)

\$215 school year (+\$34.40 Ins)

\$50 month (+\$8.90 Ins)

\$225 half school year (+\$39.60 Ins)

\$330 school year (+\$69.60 Ins)



PERCUSSION RENTAL & PURCHASE

OPTIONAL INSURANCE
SHOWN IN BRACKETS

MONTHLY PLAN:

Pay by the month
3 month minimum period
includes GST, servicing & maintenance if
required during the rental!

HALF SCHOOL YEAR PLAN:

Expires June 30th or
Dec 15th
includes GST, servicing & maintenance if
required during the rental!

SCHOOL YEAR PLAN:

Low rates for the whole
school year: Expires Dec 15
includes GST, servicing & maintenance if
required during the rental!

- SNARE DRUM KITS

\$13 month (+\$3.00 Ins)

\$60 half school year (+\$10.00 Ins)

\$89 school year (+\$15.00 Ins)

- GLOCKENSPIEL purchase

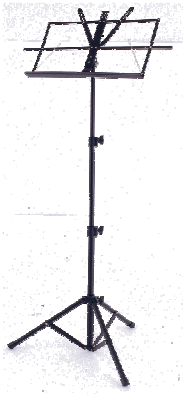
\$39.95 each

How to complete a Rental Agreement Form

- Choose the rental plan that suits you best
- Enter the rental amount in the 'Rental Amount' box on your Rental Agreement Form.
- Add insurance (optional, but strongly recommended) in the 'Insurance' box on your Rental Agreement Form
- Choose the appropriate Starter Pack for your instrument on the back of this form at special discounted prices.
- Add it all up in 'Total Payment' box.
- Mail, fax (credit card only) or call into your nearest store. Please do not give to your school office.
- Your rental period will begin on the date the school programme commences.
- All Rental Agreements are subject to our usual credit criteria.

Essential Starter Kits

Everything a beginner needs to get off to the best start!
Plus you SAVE!



Music Stand

Foldable portable music stand included with each kit.



Trumpet Stand



25 note Glockenspiel








Neo-Tech Sax Strap



Accent Metronome/Tuner

Order Form

Flute Starter Kit 	Music Stand USUALLY \$29.99 Flute Stand USUALLY \$21.00 10% Discount Voucher for Music Books	Pay \$40	\$
Clarinet Starter Kit 	Music Stand USUALLY \$29.99 Clarinet Stand USUALLY \$21.00 10% Discount Voucher for Music Books	Pay \$40	\$
Saxophone Starter Kit 	Music Stand USUALLY \$29.99 Alto/Tenor Sax Stand USUALLY \$36.00 10% Discount Voucher for Music Books	Pay \$49	\$
Trumpet Starter Kit 	Music Stand USUALLY \$29.99 Trumpet Stand USUALLY \$29.99 10% Discount Voucher for Music Books	Pay \$45	\$
Trombone Starter Kit 	Music Stand USUALLY \$29.99 Trombone Stand USUALLY \$36.00 10% Discount Voucher for Music Books	Pay \$52	\$
Glockenspiel	Perfect for percussion students	\$39.95	\$
Neo-tech Saxophone Strap	Padded strap provides greater playing comfort	\$39.90	\$
Boxes of 10 Rico Royal Reeds (Size 1 1/2)	Clarinet Reeds 10905Z Usualy \$37.00	\$33	\$
	Alto Sax Reeds 10000Z Usualy \$53.00	\$48	\$
	Tenor Sax Reeds 10670Z Usualy \$72.00	\$61	\$
	Soprano Sax Reeds 11610Z Usualy \$45.00	\$40.50	\$
Accent Metronome & Chromatic Tuner in one! Good timing and tuning are essential. FREE contact ear-phones! Great value all in one. Usualy \$39.99		\$30	\$
Total Transfer this total to your Rental Agreement Form			\$



Flute or Clarinet Stand



Alto/Tenor Saxophone Stand



Trombone Stand



Rico Royal Reeds

Instrument can be left on an instrument stand to allow for breaks between practising and encourage playing.

Prices Correct February 2009, prices subject to change without notice. Products of equal



Brass, Wind, String & Percussion Rental Agreement

Play with the best

Auckland - Head Office

157 Manukau Rd, Epsom, PO Box 9788, Newmarket
Ph (09) 630-2577 Fax (09) 623-8033 FreePhone 0800-775-226
Email: hires@kbbmusic.co.nz Web: www.kbbmusic.co.nz

Christchurch Branch

Shades Arcade, 101-105 Cashel Street
Christchurch
Ph (03) 379-5355 Fax (03) 379-5356



Customer Number

Renter Details (Complete in full - Renter must be 18 years or over)

Please Circle Ms / Mrs / Mr / Miss		First Names			Last Name	
Address						Home Phone ()
Email Address		Drivers Licence Number	Drivers Licence Version # (Line 5b)	Date of Birth	Mobile Phone ()	
Employer's Name (You or Your Partner)		Occupation				
Employer's Address						Work Phone ()
Name of Person Using Instrument (if not same as renter)				School		
Address where Instrument is to be couriered - if different to above. Please note: Delivery to Rural Addresses can take up to 3 days.						
Nearest relative or friend NOT at the same address		Address of nearest relative or friend				Phone No. of nearest relative or friend ()

Instrument to be Rented - (Minimum 3 months rental term)

Instrument Description (Brand / Model)		Instrument Serial Number		Instrument Size (Violins, Violas, Cellos)	
Rental Period: <input type="checkbox"/> Monthly <input type="checkbox"/> Half School Year <input type="checkbox"/> Full School Year			Rental Amount		\$
Accessories Included (Please attach list if not enough space)			Insurance		\$
			Accessories (if applicable)		\$
			Courier (if applicable)		\$
Half School Year and Full School Year plans require full payment in advance, Monthly Rental Plans require first month's payment with this agreement.			Total Payment		\$

Payment Details - All agreements are subject to credit approval

I would like to pay by: Cheque Cash Credit Card Eftpos

All Renters must select one of the following options: This is for future payments: Notification given prior to Half School Year and Full School Year rentals as they fall due.

I would like to pay by Direct Debit from my bank account as payments fall due. (Please complete attached Direct Debit Form) Please charge my Credit Card as payments fall due. (Please complete Credit Card details below)

Credit Card (Please Circle) Amex / MasterCard / Visa	Credit Card Number	Cardholder Name	Expiry Date	# Verified - Staff Name
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To avoid delay, please ensure you have completed all sections above and have attached a completed Direct Debit form if needed.

I agree to the conditions on the reverse and understand my obligations if I do not choose Insurance as per clause 10 overleaf.

Signature: _____ Date: _____

The Renter Agrees:

KBB or KBB Music means KBB Music Ltd

1. PAYMENT: If "Monthly Plan" chosen: To pay the monthly instrument rental and, if chosen, the Insurance each month. I consent to the use of my credit card or Direct Debit deduction should payment be overdue. Late payment constitutes default under this agreement. The minimum term of rental under the monthly plan is three months.

If "School Year Plan" chosen:

Full payment is made for the school year. "School Year" is defined as ending on 15 December of the year rental is commenced. A Direct Debit deduction or Credit Card charge will be made on due date unless the instrument is returned. **No refunds** are given under this plan if the instrument is returned early. The renter **may not** switch from this plan except after the expiry of the school year.

If "Half School Year Plan" chosen:

Full payment is made for a period ending 30 June or 15 December. A Direct Debit deduction or Credit Card charge will be made on due date unless the instrument is returned. **No refunds** are given under this plan if the instrument is returned early. The renter **may not** switch from this plan until the expiry of the half year paid for. Rental may be continued for a further half year (ending on either 30 June or 15 December) by paying in full the amount for the next half year on or before 30 June or 15 December as the case may be.

2. GOOD CONDITION: The instrument and case are to be kept in good working order and condition during the rental period. KBB Music Ltd reserves the right to cancel the agreement should the instrument show signs of neglect or abuse. **The renter hereby agrees to indemnify KBB Music Ltd for making good damage caused by abuse or neglect.** Damage to brass instruments and mouthpieces caused by attempted removal will be repaired at the cost of the renter. Damage to mouthpieces by such attempted removal will necessitate replacement of mouthpieces at the renter's cost.

3. RETURN: The instrument must be returned to KBB Music Ltd at the addresses shown on the front of this form. All monies due under this agreement must be paid up to and including date of return. The renter is responsible for all freight charges. If the school year plan is chosen, returns must be made by 15th December of the year the rental commences. **Returns (after 15th December) are subject to \$2.00 rental for each day after 15th December.** If the half year plan is chosen returns must be made by the 30th June or 15th December following the date rental commenced. **Returns (after 30th June or 15th December as above) are subject to \$2.00 rental for each day after 30th June or 15th December.**

4. PROPERTY: The instrument remains the sole property of KBB Music Ltd and title shall not pass to the renter until all rental payments and other monies payable under this agreement have been paid in full.

5. DEFAULT AND REPOSSESSION: If the renter is in default under any clause in this agreement then KBB Music Ltd and / or its agents may without notice or demand forthwith take possession of the instrument, case and any other items affixed to or contained in the instrument or case.

6. INDEMNITY: To indemnify KBB Music Ltd against all costs, whether commissions, legal fees or otherwise, incurred by KBB Music Ltd or their duly authorised agents relating to the recovery of any monies, goods or services that may be outstanding from time to time pursuant to the terms of this agreement.

7. PURCHASE: The renter may convert from rental to purchase at any time:

- a) Rental deduction discounts do not apply to special promotion prices.
- b) Deduct from the retail price of a new instrument rental monies paid (not insurance) up to a maximum deduction of 24 months' rental if monthly plan chosen. If half school year plan chosen deduction is limited to the first four half years' rentals. If school year plan chosen deduction is limited to first two years' rental. **Note limitation on used instruments in clause d) below.**

c) The renter may choose to purchase any instrument from stock (new or used) of the same type.

d) If the renter chooses to buy an **used** instrument, rental monies that can be deducted are limited to **50%** of amounts referred to in clauses 7(a) and 7(b) above.

8. TRAVEL: The instrument may not be taken out of New Zealand without the express permission of KBB Music Ltd.

9. PRIVACY ACT: I / We authorise any person or company to provide KBB Music Ltd with such information as may be required in response to credit enquiries, and to authorise KBB Music Ltd to furnish to any third party details of this agreement and any subsequent dealing that the renter may have as a result of this agreement being actioned by KBB Music.

10. IF INSURANCE COVER NOT CHOSEN: *The Renter agrees that if Insurance Cover is not chosen, the renter is responsible for the care of the instrument and will indemnify KBB Music for the value of the instrument should the instrument be lost, stolen or damaged beyond repair. In the event of damage repairs being required, the renter agrees to forward the instrument to KBB MUSIC in Auckland, (at the renter's cost). KBB Music will repair the instrument and the renter agrees to pay for these repairs as well as return freight charges. The renter agrees that repairs will not be done other than by KBB Music except with the express permission of KBB Music. Unauthorised repairs which need to be made good will be at the cost of the renter.*

11. CHANGE OF INSTRUMENT: Renters may change instrument within the same group (e.g. change to a bigger size or flute to clarinet) at any time for no extra charge without losing any rights under PURCHASE clause 7.

Insurance

SERVICE:

KBB Music Ltd will do any service necessary to keep your instrument in proper playing condition. (Please note that servicing and repairs must be done only by KBB Music, also see "Items not covered by Insurance" opposite)

FIRE, THEFT, MAJOR DAMAGE COVERAGE:

You are protected 100% in the event of loss of the instrument by fire, theft, total loss or major damage. In the event of fire or major damage, KBB Music Ltd will either repair satisfactorily or replace the instrument with one of like age, condition and value, at the discretion of KBB Music Ltd. In the event of theft, you must bring us the original copy of the police report covering the facts of the theft. The police report must include both the model and serial numbers of the stolen instrument. The instrument will then be replaced with one of like age, condition and value (not a new instrument) as soon as possible.

EXCESS: Violins, Violas & Cellos

In the event of damage or loss (not service) the renter agrees to pay the first \$50 of each and every claim for a violin or viola and \$100 for each and every claim for a cello unless the cost is less than these amounts.

ITEMS NOT COVERED BY INSURANCE:

- Any condition that does not affect the playing performance.
- Repairs not done by KBB Music Ltd.
- Refinishing of lacquer or plated finishes.
- Consumables that would be used in the normal operation or upkeep. (Strings, Reeds, Oils, Cork, Grease, Swabs, Sticks, Rosin, etc.)
- Accessories supplied with the instrument when rented: you are liable for lost neckstraps, mouthpieces, ligatures, caps, cleaning rods, bows, shoulder rests etc.
- Abuse or neglect however caused. Damage to finishes by improper cleaning will be charged to the renter.
- Attempted removal of jammed mouthpieces. Damage to brass instruments and mouthpieces caused by attempted removal constitutes abuse and will be repaired at the cost of the renter. Damage to mouthpieces by such attempted removal will necessitate replacement of mouthpieces at the renter's cost.

Equipment Values

Value of Instrument Rented \$

Shoulder Rest (if rented) \$

Other \$

Total Value of Equipment Rented \$ _____

Contract Renewal Date _____ / _____ / _____
(Half or Full School Year Plans Only)

**Purchase your Rental Instrument &
Save up to 24 Months of Rental Cost on the Price**
(see clause 7 above for details)

Office Use Only

Type of Instrument _____

Brand / Model _____

Serial Number _____

Rental Commencement Date _____

Staff Signature _____

Date _____

